

AGILE CONSULTING COMPANY PROFILE



AGILE IN EXCELLENCE!

Agile Consulting is a principal regional player in Africa in management consulting, enterprise development and project implementation. As organizations grow, knowledge gaps materialize while carrying out strategy and operations; Agile Consulting works with institutions to bridge the proficiency gap, and to propel institutions to new heights of growth and stability.

We operate in five key industries: Government & Public Sector, Agriculture Value Chain Enhancement, Enterprise Development, Food Security and Health Systems. The Agile consulting team have an illustrious understanding of the complex process of research, developing strategy and translating it into reality.



We understand that institutions have competing demands and constraints on organizational resources; that business environment is no longer stable and predictable, but constantly changing, and that the strategy-making processes must match the internal and external demands.

We have a pan-African team of practitioners drawn from Eastern, Western and Southern Africa. Together, we make a unique pool of proficiency that can guide your institution in creating a complete picture of where you are, would like to be, and how to get there. We will work with you to devise the best ways to marshal your unique capabilities and resources, in order to design and implement strategy into reality.

Concerning organizational policies and processes, these informal and collegial approaches to operating institutions restrain the working of your organization. This is especially so when your organization grows and its projects multiply. We help organizations to develop institutional policies, and efficient processes to implement these policies.

“AGILE CONSULTING works with institutions to bridge the proficiency gap, and to propel institutions to new heights of growth and stability.”

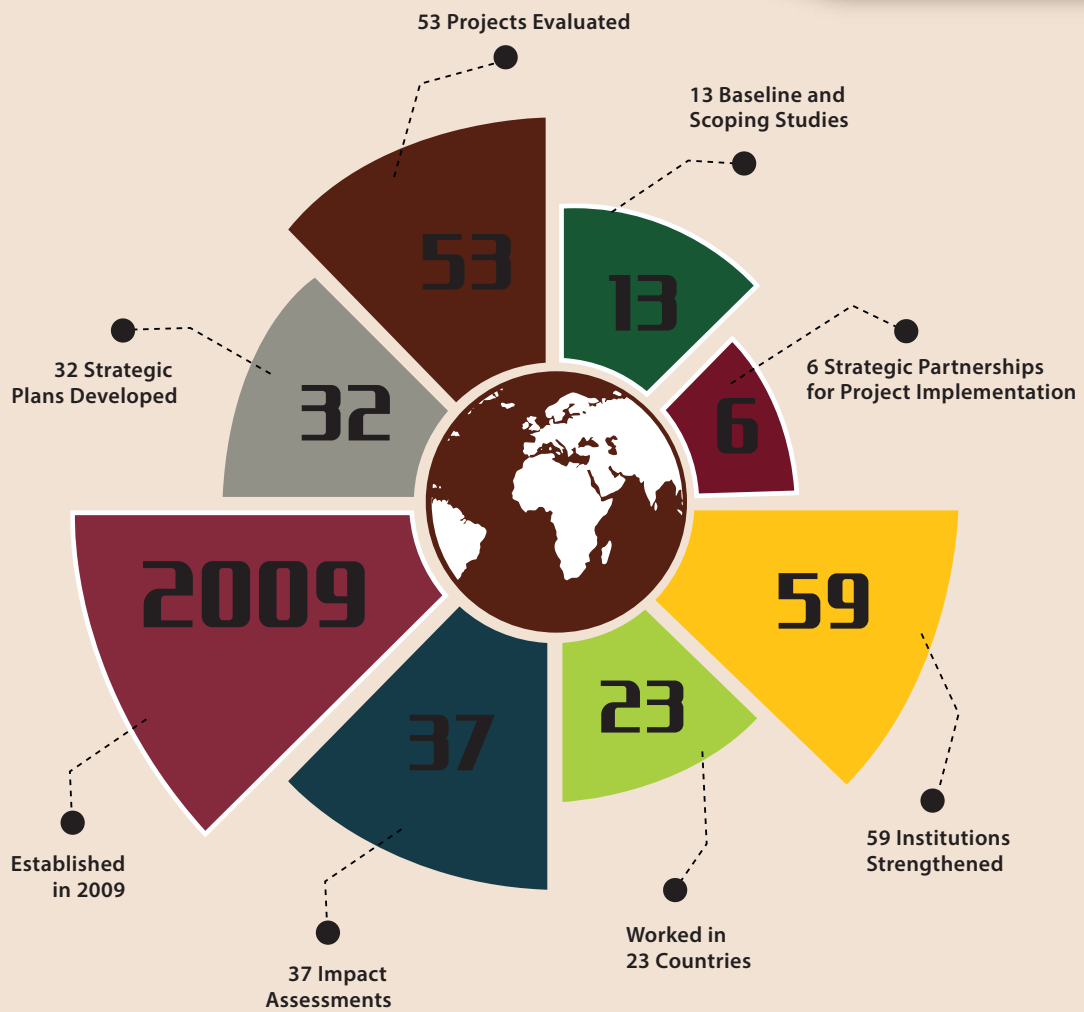
CORE COMPETENCE



Agile Consulting has occupied privileged positions in providing a set of procedural solutions matched to the government, private sector and NGOs, and at all levels of management. Our privileged experience will enrich the process of creating and establishing a set of operational solutions for your organization, too.

We also understand that institutions may wish to focus on their core competence and outsource some of these key project implementation aspects to experts like us. We have worked in partnership with donor-funded projects to undertake key management or technical functions that fall outside the ambit of their competence. We provided technical support to several organizations in institutional strengthening, carrying out project monitoring and evaluations, writing technical reports, and training organizations and businesses on management.





Letter from the Managing Director

The nature of business has dramatically changed over the past two decades! Donors, shareholders, clients and customers alike have tremendous expectations on your organization to deliver services instantly and in the best quality. In a constantly changing competitive environment, your institution must integrate strategic insight and operational excellence to respond to your target market at agile speed. We work with organizations to meet this excellence goal.

It's been 9 years of building Agile Consulting, and we are known for being swift at excellence. Together with Thomas, we founded this organization in 2009 after illustrious experiences in the private sector and development industry. We realized that the consultants hired were smart, and yet they fell short of keeping abreast with industry practice and knowledge, and were always late in submission. So we established Agile Consulting with the main goal of delivering excellence swiftly. It's been quite a journey!

We are now a professional firm composed of several pan-African consultants. We work with private sector, government and development practitioners to design strategy, and translate it into everyday practice for increased profit, or desired change.

Over the years, we have developed deep industry expertise in devising strategy, improving organizational management and in project management. The diversity of experience of our consultants gives Agile the ability to detect the problem, understand its scope and connectivity, and make logical maps to ensure we are dealing with the real problem.

Our client-relationships are exciting and anchored on mutual learning, and we speed up this process by walking our clients through the new way of thinking or doing that is necessary for success. We have a long-term interest in the institutions we work with, and we take the time to evaluate the change our work brings to the performance of the institution.





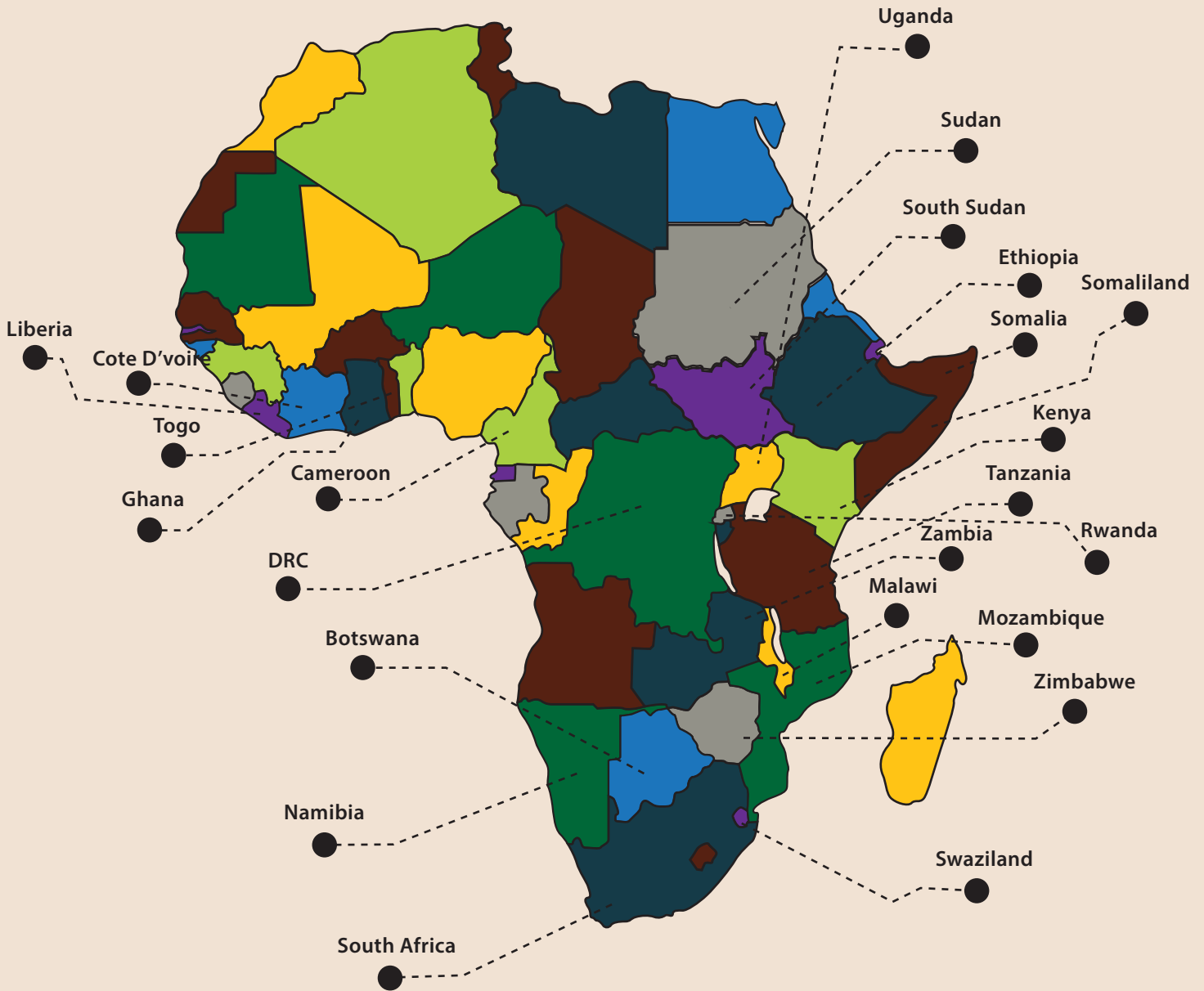
Agile Consulting has a track record of excellence as practitioners in their fields. Having previously experienced what they now consult on, they have perspective, empathy and understand the challenges in institutionalizing visions, policies, and procedures in their areas of expertise. This level of empathy in our consultants, coupled with their skills and cultural adaptability makes them ideal for improving performance in African organizations.

I invite you to work with us; we are Agile in excellence!

Ben Mwangela

Managing Director

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PROJECT MANAGEMENT/ IMPLEMENTATION SUPPORT



- Feasibility & Baseline Studies
- Proposal Development
- Program Design & Management
- Research Design & Execution
- Institutional Strengthening
- Impact Assessment



MANAGEMENT CONSULTING

- Business and Operating Models
- Fund Structuring
- Strategy Development
- Performance Improvement
- Due Diligence & Business Planning
- Trade Facilitation
- Organizational Development

WHAT WE DO
BEST



ENTERPRISE DEVELOPMENT

- Organizational Capacity Assessments
- Organizational Governance & Leadership
- Organizational Management
- Entrepreneurship
- Market Facilitation
- Value Chain Development





TRADE AND INVESTMENT PROJECT FOR ENHANCED COMPETITIVENESS OF ZAMBIA APICULTURE SECTOR

SUPPORTED BY



East Africa Dairy Development

In partnership with



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